



Don't wait for opportunity.

BUILD IT.



UFP SITE BUILT

™ A UFP INDUSTRIES COMPANY

Design your career with YOU in mind.



UFP SITE BUILT
A UFP INDUSTRIES COMPANY

**SALES TRAINEE
PROGRAM**

**DESIGN TRAINEE
PROGRAM**

**PRODUCTION
MANAGEMENT
TRAINEE PROGRAM**

So, you're ready to build your career.
To learn new skills. To innovate.

You bring something to the table wherever you go.
You're bold. Brave.

**You aren't afraid of a challenge.
And, you know what?
We've been looking for *you*.**

But a career is a two-way street.
You've got to like us just as much as we like you.

At UFP Site Built, a UFP Industries company, we have
three great training programs that have one key goal in
mind: building successful graduates.
Intrigued? Read on to learn more about these programs
and what it's like to build your career with UFP Site Built.

The Sales Trainee Program is an 18 week program that provides the product knowledge and sales skills needed to start a career as a component salesperson for UFP Site Built. The program includes valuable time in our plants, our offices, with our design personnel, and travel time with our current account managers. Our sales career path starts here and is designed for people who seek a career in the sales field, are open to learning, and are motivated to meet and exceed goals and budgets.

SALES TRAINEE PROGRAM

Career growth path:



Trainee > Customer Service Rep > Account Manager > Senior Account Manager > Executive Account Manager

“Our sales trainee program is one of the best programs we have at UFP. We are a sales driven company and we know the customer is our true boss. We pride ourselves on putting the best and most knowledgeable representatives in the field. Our hands-on training program is focused on arming our salespeople with the tools they need to add value to their customers and make us the supplier of choice in all situations. Joining our site built sales training program is the first step in building an incredibly rewarding career here at UFP Industries.”

-- Mike Ellerbrook , Executive Vice President – Site Built

Perks of the Program:

- Structured, in plant, in office, and on road training
- Hands-on training with current management and account managers
- Ability to work out of multiple UFP locations
- Excellent team culture
- Learn from the best of the best in the component industry
- Opportunity for advancement

“I started with UFP in 2013 as a sales trainee. The program gave me a complete education in every facet of my job and I often refer to the lessons learned during that time. From production, design, to sales... I now have the confidence to take every opportunity head on in this career. I am currently a Senior Account Manager with over \$10 Million in sales this past year.”

-Josh Bohanan, Senior Account Manager



The Design Trainee Program is a 12-month program that provides the foundational skills individuals need to effectively design and engineer the products that support the construction industry. Our designers take on complex and challenging projects while enjoying the benefits of teamwork, support, and a culture of achievement. The design career path is rewarding for individuals who like to exercise creativity and problem-solving skills to bring architectural concepts into reality.

DESIGN TRAINEE PROGRAM

Career growth path:



Trainee > Estimator > Designer > Design Manager / Professional Engineer > Regional Design Manager

“Design at UFP Site Built is where our innovative products and market solutions come to life. The Design Trainee Program provides on-the-job technical training with an industry leading team, providing access to a unique and rewarding career with unlimited opportunities. I am a product of our training program, having completed it 14 years ago. I’ve been afforded many opportunities for personal and professional growth in the time since, but none more rewarding than being able to share this same opportunity with others.”

-Chris Malcolm, National Director of Site Built Design

Perks of the Program:

- Structured, 6 weeks of classroom instruction
- Hands-on training
- Focused trainers and mentors
- Excellent team culture
- Opportunity for advancement

“The design trainee program was the perfect transition for me from college to the workforce. The program gave me the opportunity to get comfortable working alongside other trainees while also learning what I needed to succeed at an early stage. Working with dedicated mentors and tight knit design teams helped build relationships with co-workers of all experience levels. All along the journey I was provided guidance on different career pathways that best suited my personality, skills, and goals. UFP has given me constant support for my professional ambitions.”

-Hunter Doss, Engineer in Training



The Production Management Training Program (PMT) provides a 26 week training plan which starts you with an in depth understanding our operations management . The program consists of extensive on-the-job training in our plants, on-line courses from our exclusive UFP Business School, and self-study projects. After successful completion of the PMT program you then move to an assistant production manager position. In this position you will focus on managing the people, equipment, safety and production expectations of a single department within the plant. After successful completion in this role for four to six months, you can then be eligible to move into a production management, plant management or operations management role as needed.

PRODUCTION MANAGEMENT TRAINEE PROGRAM

Career growth path:



Trainee > Assistant Production Manager > Production Manager > Plant Manager > Operations Manager

“UFP Site Built Operations throughout the United States thrive on training and creating the best and most talented production management teams in the industry. We set ourselves apart from the competition by using a proven 26 week in depth training program. This training program allows our candidates the ability to lay the foundation for a successful career with UFP Site Built.”

-Kevin Klein, Regional Vice President of Site Built-Northeast

Perks of the Program:

- Structured training program
- Hands-on training
- Focused trainers and mentors
- Excellent team culture
- Opportunity for advancement

“As a production management trainee, you’ll receive the support and guidance needed to take your career to the next level. Through hands on learning, developmental classes and team bonding this program is second to none. The knowledge and relationships I made during my time as a PMT are essential to my current role as a Regional Engineer. Choosing to be a part of the UFPI family is your first step to a rewarding career.”

-Austin Geerlings, Regional Production Engineer



UFP Site Built is a division of UFP Industries, which is BUILT on more than 65 years of success. And we're growing.

We work hard, and we know how to set records and beat them. We live by the motto; "If you're not first, you're last."

If you love to win and like to learn than UFP Site Built is a great place to kick start your career. Our business is tough and requires 100% commitment if we want to come out on top. There is nothing better than a rewarding challenge, and that's what you'll get from UFP Site Built. Not only do we want to see you build a career here, but we want to see you build life long relationships with our customers and coworkers.

**Interested in becoming a future leader at UFP Site Built?
Apply today at [UFPI.com/careers](https://ufpi.com/careers).**



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A central green oval logo with a white tree icon and the text "UFP SITE BUILT" and "A UFP INDUSTRIES COMPANY". Below the logo are icons for Facebook, Instagram, LinkedIn, and YouTube.

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